

Knoll Acquires DatesWeiser

East Greenville, PA – Knoll, Inc. and DatesWeiser Furniture Corporation today announced that Knoll, Inc. has acquired the Buffalo-based designer and manufacturer of contemporary wood conference and meeting room furniture through an acquisition of the DatesWeiser business.

The acquisition further advances the Knoll strategy of building its global capability as a constellation of go-to resources for high-design workplaces and homes, including the commercial contract, decorator to-the-trade and consumer markets.

Andrew Cogan, Knoll President and CEO, stated, “DatesWeiser plays an integral role in the design of inspiring high-performance workplaces. Its sophisticated meeting and conference tables and credenzas set a standard for design, quality and technology integration. We look forward to adding the DatesWeiser products to the Knoll arsenal of ‘ancillary’ offerings.”

Commenting on the transaction, Allan Weiser, DatesWeiser, co-founder said, “The team at Knoll has a very astute understanding of our brand and a commitment to our level of product and client engagement. Knoll is the ideal partner to accelerate our growth and build on our reputation for leading edge timeless design, craftsmanship, and exceptional service. Knoll’s legendary heritage in workplace design, and the relationships that I have enjoyed with their management team over the years, make this a seamless cultural fit. I very much look forward to the years ahead.”

Founded in 1982, DatesWeiser, among the most respected contract furniture industry brands, has a flagship New York City showroom. Allan Weiser will serve as president of DatesWeiser; he will continue to lead his experienced sales and operations teams.

Mr. Cogan added, “As with our other Specialty businesses, we are committed to the operational independence of DatesWeiser and its unique brand and cultural identity. All of us at Knoll look forward to working with Allan and his team in the years ahead.”

About Knoll, Inc. and DatesWeiser Furniture Corporation

Knoll is a constellation of design-driven brands and people, working together with our clients to create inspired modern interiors. Our internationally recognized portfolio includes furniture, textiles, leathers, accessories, and architectural and acoustical elements brands. A recipient of the National Design Award for Corporate and Institutional Achievement from the Smithsonian’s Cooper-Hewitt, National Design Museum, Knoll is aligned with the U.S. Green Building Council and the Canadian Green Building Council and can help organizations achieve Leadership in Energy and Environmental Design (LEED) workplace certification. Knoll is the founding sponsor of the World Monuments Fund Modernism at Risk program.

DatesWeiser is a leading manufacturer of custom flexible conference furniture products for client facing signature areas of the workplace. DatesWeiser’s distinctive value proposition lies in the timeless modernism and sophistication of its product design; exquisite mixed materials; refined workmanship; and a deep bench of project support services from design development to seamless technology integration through installation.

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